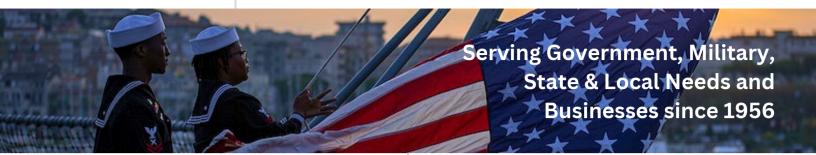


Central Valley Office Supply, Inc.

Capabilities Statement | cvosusa.net



About Us

With over 50,000 strategically stocked products, 47 distribution centers and multiple industry awards, Central Valley Office Supply (CVOS) is your one-stop solution for procurement at scale, backed by 75+ years of experience in delivering to offices worldwide, from Alaska to Zambia.

Core Competencies

Thanks to our strategically stocked inventory and resilient supply chain, CVOS offers fast, reliable procurement of thousands of items across diverse product categories:

- Business Supplies
- Office Technology
- Off-the-Shelf & Custom Furniture
- Janitorial Supplies
- Medical Supplies
- Hard-to-Find Specialty Products
- Military Uniforms
- Tactical Gear
- Personal Protective Equipment (PPE)

Differentiators

CVOS boasts 75+ years' experience in meeting government, military, state and local needs, with expertise in:

- **Spend Allocation Assistance**: Agencies lose \$20 billion annually on HUBZone dollars they never spend. We ensure those dollars go toward getting the items you need.
- **50,000+ Unique Products**: Our Expert Procurement & Contracts Staff specialize in delivering hard-to-find and unique items, for immediate shipment worldwide.
- White Glove Service: Enjoy an elevated attention to detail and level of care fostered through our years of experience.
- Adaptive Partnerships: We enable flexible decision-making that empowers you to pivot and adapt to shifting markets.

Past Performance

Our sourcing team has the proven ability to procure even the most hard-to-find or unique items. It's why clients have counted on us for 75+ years as their one-stop supply shop, and why our clients include:



Corporate Data

UEI: FTBRMMZ8GX87 **CAGE Code**: OYRR2

HUBZone Certification: #71334, **Synnex TD GSA**: 47QTCA19D00MM

California Small Business: Certification #2953

State of California, Furniture Retailer: License #A 110250 PIEE (Procurement Integrated Enterprise Environment)

DUNS#: 028090595

CVOS Accepts Gov Credit Cards, WAWF & Purchase Orders

NAICS Codes

459410: Office Supplies & Stationary Stores

423430: Computer & Computer Peripheral Equipment

337214: Office Furniture

333248: Printing Machinery & Equipment Manufacturing

423430: Computer & Software Stores

423620: Household Appliances, Electrical Housewares &

Consumer Electronics

423450: Medical, Dental, Hospital Equipment, PPE & Supplies

423840: Industrial Supplies

Central Valley Office Supply, Inc.

Capabilities Statement | cvosusa.net

Patrick Lynch, Sales Manager Government, State & Education Clients

(323) 307-2374, Ext. 1005 | patrick_lynch@cvosusa.com

Dominick Rossillo, Sales Manager
Prime Contactors, Business & Charities
(661) 670-4908 | dominick_rossillo@cvosusa.com



Achievements

Our sourcing team has the proven ability to procure even the most hard-to-find or unique items. It's why 200+ clients across the U.S. have counted on us for 75+ years as their one-stop supply shop, and why our work includes:

- Supplying 37 American embassies worldwide from Azerbaijan to Zambia and growing
- Supplying 40 California Highway Patrol offices as well as the state prison system of California's Department of Corrections & Rehabilitation
- Servicing school districts nationwide with various supplies, retrofitting most of their classrooms with new furniture
- Serviced 3,300 Bank of America locations, with 2nd-day deliveries via a 10-year contract valued at \$50+ million
- Serviced 10,000 Farmers Insurance representatives and supplied specialized ink for onsite check creation

Our Team

Our team of government experts, liaisons and certified purchasing managers boasts 150+ combined years of experience with corporate and government clients:

- 16-member dedicated government sales team with 125+ years of combined experience in contacts with federal agencies
- Certified Purchasing Manager (C.P.M.) with 25 years of expertise in Gov Contract Management, working with FARs and DFARs
- Bank of America's former Vice President of Contracts and Procurement
- Staples and Office Depot's former Vice President of Sales

Partnerships

CVOS's ability to deliver anywhere worldwide is a result of our systems integrations and third-party logistics solutions, ensuring our supply chain's speed, accuracy and resilience.









Our Awards

From Fortune 500 businesses to government clients that range from U.S. military branches to offices of local government, CVOS's recognitions are a testament to client success:







Online Order Catalog: cvos.net

Central Valley Office Supplies, Inc. is located in a HUBZone: Historically Underprivileged Business Zone.

For over 75 years, CVOS has employed local residents, provided jobs training and assisted employees in jumpstarting careers in adjacent fields, advancing the wellbeing of not only our workforce but our community as well.